



PREPAREDNESS







ONE OF USLI'S 2018 THEMES IS

PREPAREDNESS

**"The best time to plant a tree was 20 years ago.
The second best time is today."**

In other words, it is never too late to change or to start something new. We never know what opportunities lay ahead, but embracing a mindset of continuous learning will allow us to be ready for whatever door may open next. The more we learn, the more prepared we will be for the future.



The CARE² Fund was established to give members of the USLI community the opportunity to request donations to charities or causes to which they have a personal connection. In 2012, the Fund was reorganized as a 501(c)3 charitable organization and renamed CARE² Fund at USLI Inc. This allows donors to the CARE² Fund to receive a charitable deduction for their contributions. In 2012, the mission of the CARE² Fund at USLI Inc. was expanded. The Fund now also serves as a portal for funds raised from the community to support causes selected specifically by the company. This allows our community members to receive receipts for their charitable contributions.

\$250,000

Breastcancer.org

\$85,000

Original Mission

\$83,000

Hurricane Harvey Relief

\$40,000

Hurricane Irma Relief

\$59,000

Tiger Woods Foundations

\$27,000

Nothing But Nets

\$32,300

Toys for Tots

\$10,000

California wild fires

\$586,300

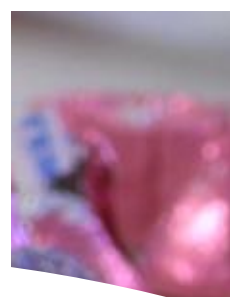
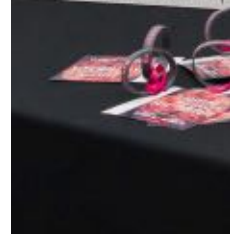
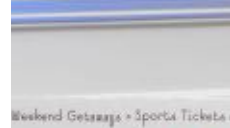
Total contributions for 2017



BREASTCANCER.ORG

As a nonprofit organization, Breastcancer.org is dedicated to providing the most reliable, complete and up-to-date information about breast cancer.

Over the years, we have organized fundraising events such as Bake for Pink, kickboxing classes, a jewelry sale and more. We also invite Breastcancer.org to USLI to facilitate classes like Breast Health 101. In 2017, USLI donated 1 percent of all new business premium to Breastcancer.org during Breast Cancer Awareness month while simultaneously running an online auction for the public called "Baskets for Breast Cancer." We empowered our own people, our customers and friends and family to create "baskets" of donated items, including tech items, experiences, concert tickets and more for us to auction off online.





\$250,000
contributed to [Breastcancer.org](https://www.breastcancer.org) in 2017





There is nothing more important than taking the best care of ourselves. Not only in hopes of staying healthy, but also being able to overcome those adverse health situations we don't ever anticipate.

SUSAN SACCHETTI

USLI FITNESS SPECIALIST | BREAST CANCER SURVIVOR





CRISTO REY
PHILADELPHIA
HIGH SCHOOL



TIGER WOODS
FOUNDATION



USLI began working with Cristo Rey in 2012 to assist with its start-up efforts and partnered with the Tiger Woods Foundation to create a Tiger Woods Learning Center (TWLC) at the school. Opening its doors in September 2012 to 125 ninth graders, this Philadelphia college-preparatory school provides a Catholic education to underprivileged high school students. The TWLC after-school learning program provides science, technology, engineering and math education to students who might not otherwise have an opportunity to delve into these subjects.

USLI hosts several freshmen during the school year who rotate one day of work each per week throughout the year. The wages the students earn will go directly toward the cost of their education. This real-job experience is an invaluable asset our people can provide to these students to take with them in preparation for their post-high school experiences.





\$59,000

contributed to the Tiger Woods Learning Center in 2017, which pays for the teacher's salary and the materials used in the center.







The mission of Cristo Rey is to combine education with corporate work experience to set students up for success in college and the working world.





NothingButNets.net
SEND A NET. SAVE A LIFE.

We have partnered with the U.N. Foundation's Nothing but Nets campaign since 2006. Nothing but Nets provides bed nets for families in Africa; each bed net protects a family of four from malaria while they sleep. Malaria is particularly devastating in Africa, where it is a leading killer of children. In fact, there are 10 new cases of malaria every second. Every 60 seconds, a child in Africa dies from a malaria infection. In 2017, we donated nearly \$27,000 to Nothing But Nets.





\$26,936

contributed to Nothing But Nets in 2017, which means we were able to protect tens of thousands of lives.






Haiti Outreach

AND POURED OUT

Every community deserves access to clean drinking water. In order to achieve this goal, Poured Out seeks to provide clean water through various filtration techniques.

In 2017, USLI joined this effort by sending 10 people to Haiti with Poured Out to build a water house for a community in Haiti who otherwise would not have access to clean water. We have made an ongoing commitment to make a greater impact in Haiti by encouraging our local community to join our efforts over the next 5–10 years. Moving forward, we will focus our efforts on building water houses by sending USLI people and local community members to Haiti. These water houses will provide clean water for local school children and hope for the local community.



BEFORE



1.5 MILLION GALLONS

of clean water have been generated by building 3 water houses and providing 160 in-home filters.



FINISHED WATER HOUSE





COUNT ON ME

**BRING YOUR CHILD TO WORK DAY
2017**

This annual event gives children the opportunity to participate in a variety of educational events with guest speakers while having a great time and learning about the insurance industry. Participants include children in our community as well as those children active in our service program with La Salle Academy and our Reading STARS students.

Unlike a traditional Bring Your Child To Work Day agenda, we provide various enjoyable and educational events such as a coding camp, lunch with the parents/hosts, classes with our CARE² team and USLI University, an innovative claims court play and much more.







Each year, we host a holiday party for the children of our employees. We also invite children from La Salle Academy and John Jenks Elementary. Each child is provided with a host, and the responsibilities of the host are to make the child feel welcome, show them around to the different activities and buy the child a gift that they will receive from Santa. In December 2017, we hosted a separate Children's Holiday Party for Families Forward at their shelter in Philadelphia. Over 100 families enjoyed fun and holiday spirit with gifts from Santa, crafts and games.



LA SALLE ACADEMY MENTORING PROGRAM

In 2011, we began a mentoring program with the students at La Salle Academy in Philadelphia. We mentor the 7th and 8th grade classes. Each child is assigned two mentors. The group meets at our office in Wayne, Pa., and volunteers are given time off from work to be in the program. The main focus is on helping the students prepare for the future and bonding and forming strong relationships between mentor and mentee. Our goal is to mentor the students into high school and hopefully beyond.



VANGUARD VOCATIONAL PROGRAM

Since 2005, we have partnered with the Vanguard School in Paoli, Pa. as part of its Community Vocational Program. Vanguard serves children with Autism and Asperger's Syndrome. Students from the program come to our company two days per week for job training and coaching. Each student is assigned a coach and an assistant coach to guide them during their time here. The majority of our students have gone on to attend college or have secured gainful employment. Our coaches report having a lot of personal satisfaction from working with the students and helping them overcome the obstacles that might have prevented them from obtaining employment.



YEAR UP PROGRAM

Year Up is an organization that seeks to close the opportunity divide by providing urban young adults with skills, experience and support to empower them to reach their potential through professional careers and higher education. Year Up achieves this mission through a one-year intensive training program that provides low-income young adults, ages 18–24, with a combination of hands-on skill development, college credits and corporate internships. USLI started working with Year Up in January 2015.



READING STARS PROGRAM

JOHN JENKS ELEMENTARY

USLI has participated in the Reading STARS program since the 2007–08 school year. Reading STARS is a phonics-based program geared toward children who are not reading at grade level.



BLOOD DRIVES

Every year, our company hosts four blood drives in conjunction with the Red Cross. The drives are held at our facility between the hours of 7 a.m. and noon, and employees are given the time necessary to make a donation during the work day.



USLI aspires to be the very best insurance company for underwriting insurance for small businesses along with a select group of specialty products. We are committed to making a difference to our customers through well-designed products delivered with unparalleled speed, service and support.

A member of the Berkshire Hathaway family of companies, USLI is an A++ rated company that supports its products with financial strength and stability.

In addition to our innovative products, we provide a broad range of marketing assistance to our customers to help ensure their long-term success.

 [Instagram.com/uslicommunity](https://www.instagram.com/uslicommunity)

 [Facebook.com/usli150](https://www.facebook.com/usli150)

 [Linkedin.com/usli150](https://www.linkedin.com/usli150)

 [Twitter.com/usli150](https://www.twitter.com/usli150)

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